



## Sales Representative Wanted

For a growing company in Information Technology (Tucson, AZ)

### ***Description:***

Enthusiastic sales reps sought for growing local company specializing in computers, managed IT services, web design and development, for businesses and homes. With a base pay and generous commission structure, combined with our unique Career Readiness Program (CRP) you will become as successful as you choose.

### ***Job Duties and Responsibilities:***

- Setting appointments with current and new clients
- B2B sales including professional presentations
- Prepare and submit bids and proposals
- Responsible for customer satisfaction reviews through follow-up processes
- Develop excellent business relationships through networking
- Must provide superb customer service and satisfaction, holding to company philosophy of treating our clients with the utmost respect

### ***Preferred Job Requirements:***

- Associate's Degree (Bachelor Preferred) in Sales/Marketing or related field. Will consider equivalent Sales/Marketing experience
- Candidate should also be proficient with Technology
- High energy self-starter that can excel in a fast paced environment with little supervision
- Thrives on commission atmosphere. Understands relationship between work/commission
- Passionate, charismatic person who excels at building lasting business relationships, and has growth of company in mind
- Strong negotiating skills with ability to overcome objections and ask open-ended questions

### ***To Note:***

We are interested primarily in finding men and women who can make exceptional progress in sales and technology advisement. For this reason we emphasize qualities of character, intelligence and personality far more than specific educational background.

We have a unique Career Readiness Program (CRP) that guides you to the furthest reaches of success. This program, along with Adam D Technology culture, empowers you to become most successful; in-line with the company's goals and your own. By 2015 we will be state-wide. By 2016 we will have a nation-wide presence. By 2018 we will have a global presence. Do you want to be part of our presence?

### ***To Apply:***

Send resume to [hiring@tucsontechsupport.com](mailto: hiring@tucsontechsupport.com) or apply in person at 71 W Jacinto, Tucson, AZ 85705

A handwritten signature in blue ink, appearing to read 'Adam D. Technology'.

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Website: <http://www.adamdtechnology.com>